



# Welcome to the Connected Restaurant with Qu's Unified Commerce Platform

## OUR MISSION

To infuse **speed, agility, and innovation** into restaurants, enabling them to seize new opportunities and build healthier connections with guests and employees.

## OUR VISION

To power the eCommerce revolution of the restaurant industry.

## Our Differentiators



### Unified Technology

Fuel your digital transformation with one modern, agile platform that unifies experiences across ordering, kitchen/production & brand



### Fresh Innovation

Modernize your operations, processes, and technology with innovative approaches— while more easily embracing change



### Real Partnerships

Connect at a deeper level with all your most important people— guests, employees, franchisees, and partners



### Unmatched Speed

Move faster through the ordering, production, and guest engagement cycle— continually improving & customizing your technology with bi-weekly releases

## Products

### In-Store Ordering

- Point of Sale (POS)
- Drive-Thru & Handhelds
- Kiosk

### Digital Ordering

- Native Online Ordering
- Third-Party Delivery
- Mobile/Custom Apps

### Kitchen Solutions

- KitchenUP for Ghosts & Virtual Brands
- KDS

### Platform as a Service

We believe that **going beyond omni-channel fragmentation into the cloud with a unified commerce platform is the only way restaurants will thrive in the next decade.**

# Why Qu?

Our product differentiators set up apart:



## API-Forward

Direct integrations to other systems and freedom to choose your own partners & payment processors.



## Unified Omnichannel Ordering

Order anywhere anytime and get one consistent experience and data set.



## Next-Gen Commerce Cloud

Innovative cloud model with three layers of redundancy for all-star uptime and reliability.



## Microservices Architecture

The modern, agile foundation you need to pivot, customize, and change fast.



## Gesture Based & Conversational Ordering

Follow the guest ordering style to increase speed and accuracy.



## Context Driven Platform

Our data model with contextual capabilities includes Dynamic Stores & Items for ultimate customization & flexibility.



## Enterprise Menu Management

Single menu management with centralized control for all channels— native, partner, marketplaces.



## Multi-brand Management

Administer multiple brand menus and co-branded stores from a single backend.

## Select Customers



SALADWORKS



THE SIMPLE GREEK

DUNN BROTHERS COFFEE

## Our Story

We are restaurant transformation specialists building a unified commerce platform for enterprise chains.

- Founded as Gusto by ex-MICROS team that built Starbucks POS
- Reborn in 2018 as Qu to go beyond POS
- 30+ QSR and Fast Casual brand customers
- \$1 Billion GMV processed on new platform
- \$35 Million invested capital
- Key Investors: Cota Capital, Bobby Cox, NRD



We exist to drive healthier connections between enterprise restaurant brands and their people with a unified commerce platform.



[www.qubeyond.com](http://www.qubeyond.com)